Mercedes-Benz

Press Information
February 11, 2022

Mercedes-Benz Group AG posts strong preliminary financial results for the year 2021 and exceeds own expectations.

Stuttgart, Germany – Mercedes-Benz Group AG achieved strong financial results in the year 2021 based on preliminary unaudited figures. The Mercedes-Benz Cars & Vans segment has exceeded the guidance range of 10 to 12% and now expects an adjusted Return on Sales of 12.7% in the full year. Despite the ongoing semiconductor shortages, the fourth quarter of Mercedes-Benz Cars & Vans showed a strong adjusted Return on Sales of 15.0%, driven by solid net pricing, good product mix and favourable used car performance. The strong profitability of the car business also translated into a solid industrial free cash flow exceeding the company guidance.

"We continue to execute our strategy at full speed. Our focus on profitable growth and cost discipline combined with a desirable product lineup translated into strong financial performance. As the world's most valuable luxury car brand we are accelerating toward an all-electric, software-driven future",
stated **Ola Källenius, Chairman of the Board of Management of Mercedes-Benz Group AG**.

The following figures for the financial year 2021 are preliminary and unaudited:

- Mercedes-Benz Cars & Vans expects an adjusted EBIT in the magnitude of 14.0bn Euros and an adjusted Return on Sales of approximately 12.7%
  (guidance: 10 to 12%)
- Mercedes-Benz Mobility reached an adjusted EBIT in the magnitude of 3.4bn Euros and an adjusted Return on Equity (RoE) of approximately 22.0%
  (guidance: 20 to 22%)
- Industrial Free Cash Flow in the new group structure (segment Daimler Trucks & Buses included until December 09th, 2021) is now expected at prior year level, in the vicinity of 8.5bn Euros
  (guidance: slightly below previous year)

The higher than expected profitability supported the positive cash flow development, while working capital increased at year end mainly due to lower payables.

With the disclosure of the third quarter results, the company has stated that it expects to have considerable positive effects on Group EBIT in the fourth quarter from deconsolidation due to the spin-off of the Daimler commercial vehicle business. The company now expects this effect on Group EBIT in the order of magnitude of 9 to 10bn Euros. This one-time EBIT effect has no impact on the Cash Flow and no material impact on taxes. It is the perspective of the management that this pure valuation effect should be excluded from the basis for determining the dividend proposal.

At the current point of time - due to various effects of the deconsolidation of the Daimler commercial vehicle business - group financials are not yet available.

The Annual Results Conference for the financial year 2021 will be on February 24th, 2022. The Annual Report 2021 will be disclosed on March 11th, 2022.

The terms EBIT, EBIT adjusted, Return on Sales (RoS) adjusted, Return on Equity (RoE) adjusted and Industrial Free Cash Flow are defined on pp. 43 and 44 of the Daimler Annual Report 2020.

Further information on Mercedes-Benz Group AG is available at:
group-media.mercedes-benz.com and **group.mercedes-benz.com**

Mercedes-Benz Group at a glance
Mercedes-Benz Group AG is one of the world's most successful automotive companies. With Mercedes-Benz AG, the Group is one of the leading global suppliers of premium and luxury cars and vans. Mercedes-Benz Mobility AG offers financing, leasing, car subscription and car rental, fleet management, digital services for charging and payment, insurance brokerage, as well as innovative mobility services. The company founders, Gottlieb Daimler and
Carl Benz, made history by inventing the automobile in 1886. As a pioneer of automotive engineering, Mercedes-Benz sees shaping the future of mobility in a safe and sustainable way as both a motivation and obligation. The company's focus therefore remains on innovative and green technologies as well
as on safe and superior vehicles that both captivate and inspire. Mercedes-Benz continues to invest systematically in the development of efficient powertrains and sets the course for an all electric future: The brand with the three-pointed star pursues the goal to go all electric, where market conditions allow. Shifting from electric-first to electric-only, the world’s pre-eminent luxury car company is accelerating toward an emissions-free and software-driven future. The company's efforts are also focused on the intelligent connectivity of its vehicles, autonomous driving and new mobility concepts as Mercedes-Benz regards it as its aspiration and obligation to live up to its responsibility to society and the environment. Mercedes-Benz sells its vehicles and services in nearly every country of the world and has production facilities in Europe, North and Latin America, Asia and Africa. In addition to Mercedes-Benz, the world's most valuable luxury automotive brand (source: Interbrand study, 20 Oct. 2021), Mercedes-AMG, Mercedes-Maybach, Mercedes-EQ and Mercedes me as well as the brands of Mercedes-Benz Mobility: Mercedes-Benz Bank, Mercedes-Benz Financial Services and Athlon. The company is listed on the Frankfurt and Stuttgart stock exchanges (ticker symbol MBG). In 2020, the Group had a workforce of around 288,500 and sold 2.8 million vehicles. Group revenues amounted to €154.3 billion and Group EBIT to €6.6 billion.