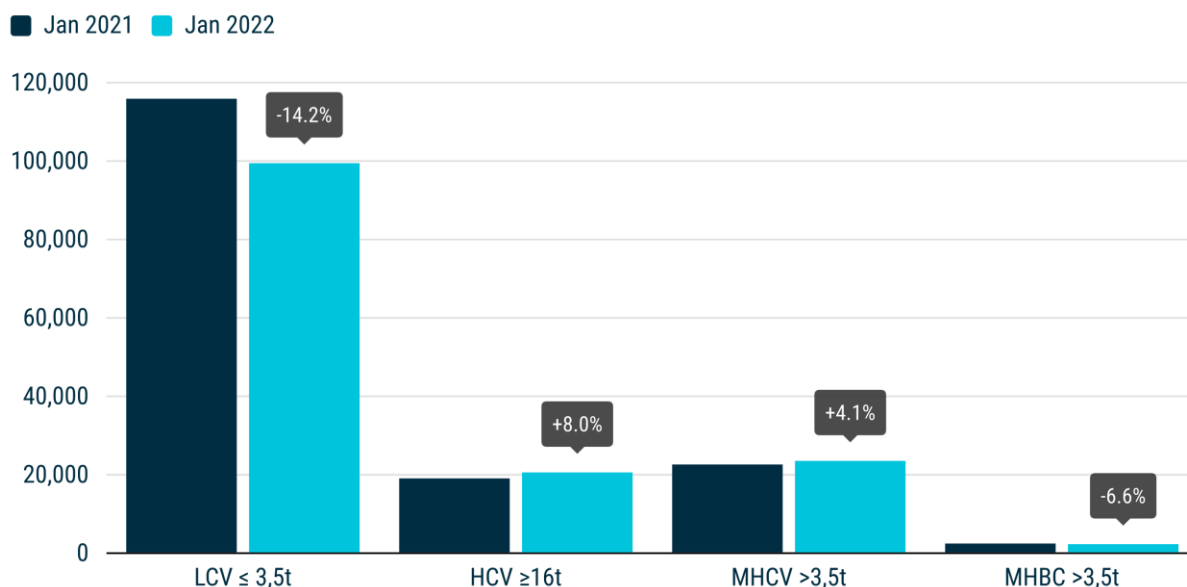


NEW COMMERCIAL VEHICLE REGISTRATIONS, EUROPEAN UNION¹

PRESS EMBARGO

8.00am CET (7.00am GMT), 24 February 2022

Commercial vehicle registrations: -11.1% in January 2022



TOTAL NEW COMMERCIAL VEHICLES

In January 2022, new commercial vehicle registrations in the European Union declined by 11.1% to 125,292 units. This drop was mainly the result of a fall in new van sales. Three of the four key markets in the region posted a decline last month. Spain saw the sharpest drop (-20.1%), followed by France (-17.0%) and Germany (-3.1%). In Italy, however, sales levels remained unchanged compared to January 2021.

NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

During the first month of the year, demand for light commercial vehicles contracted by 14.2% across the EU to reach 99,461 vehicles. Looking at the four major markets, Italy was the only one that recorded growth (+1.1%). Spain and France suffered double-digit losses (-27.2% and -18.9% respectively) while Germany saw a modest decline (-1.7%).

NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER³

In January, the number of heavy commercial vehicles registered in the EU increased by 8.0% to 20,596 units. The markets in Central Europe generally posted strong results, with

¹ Data for Malta not available

² Including light buses & coaches

³ Excluding heavy buses & coaches

Poland recording the highest increase (+57.6%). Out of the four largest markets in Western Europe, Spain saw the strongest increase (+16.6%) followed by Italy and France with modest growth (+2.9% and +1.8% respectively). Germany, on the other hand, posted negative results (-2.0%) in the heavy-duty segment.

NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T⁴

Last month, truck registrations expanded by 4.1%, totalling 23,537 units sold across the European Union. Central Europe continued to be the main driver of growth, with Poland not only being the third biggest truck market in the EU but also posting the strongest percentage gain (+51.7%). Looking at Western Europe's major markets, only Spain recorded solid growth (+13.9%) in January 2022. By contrast, Germany (-7.2%), France (-2.8%) and Italy (-0.4%) all saw demand fall in the first month of the year.

NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

In January, sales of new buses and coaches in the European Union shrank by 6.6%, counting 2,294 units. Registrations fell in all major EU markets, with the exception of Spain (+15.9%). Italy posted the highest percentage drop (-28.5%), followed by more modest declines in Germany (-4.1%) and France (-1.1%).

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 24 February 2022

LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T¹
EUROPEAN UNION² + EFTA + UK

	JANUARY			JANUARY-JANUARY		
	Units		% change	Units		% change
	2022	2021	22/21	2022	2021	22/21
Austria	1,564	2,580	-39.4	1,564	2,580	-39.4
Belgium	4,370	7,182	-39.2	4,370	7,182	-39.2
Bulgaria	381	438	-13.0	381	438	-13.0
Croatia	689	527	+30.7	689	527	+30.7
Cyprus	152	141	+7.8	152	141	+7.8
Czech Republic	1,100	1,168	-5.8	1,100	1,168	-5.8
Denmark	2,129	2,066	+3.0	2,129	2,066	+3.0
Estonia	352	390	-9.7	352	390	-9.7
Finland	1,007	1,303	-22.7	1,007	1,303	-22.7
France	28,145	34,689	-18.9	28,145	34,689	-18.9
Germany	17,256	17,550	-1.7	17,256	17,550	-1.7
Greece	491	700	-29.9	491	700	-29.9
Hungary	1,062	1,771	-40.0	1,062	1,771	-40.0
Ireland ³	5,050	5,022	+0.6	5,050	5,022	+0.6
Italy ⁴	11,853	11,725	+1.1	11,853	11,725	+1.1
Latvia	225	144	+56.3	225	144	+56.3
Lithuania	274	230	+19.1	274	230	+19.1
Luxembourg	310	401	-22.7	310	401	-22.7
Netherlands	5,505	6,983	-21.2	5,505	6,983	-21.2
Poland	4,499	4,626	-2.7	4,499	4,626	-2.7
Portugal	1,894	2,098	-9.7	1,894	2,098	-9.7
Romania	918	1,128	-18.6	918	1,128	-18.6
Slovakia	492	379	+29.8	492	379	+29.8
Slovenia	717	954	-24.8	717	954	-24.8
Spain	6,952	9,550	-27.2	6,952	9,550	-27.2
Sweden	2,074	2,149	-3.5	2,074	2,149	-3.5
EUROPEAN UNION	99,461	115,894	-14.2	99,461	115,894	-14.2
EU14⁵	88,600	103,998	-14.8	88,600	103,998	-14.8
EU12⁶	10,861	11,896	-8.7	10,861	11,896	-8.7
Iceland	91	87	+4.6	91	87	+4.6
Norway	1,497	2,344	-36.1	1,497	2,344	-36.1
Switzerland	2,013	2,287	-12.0	2,013	2,287	-12.0
EFTA	3,601	4,718	-23.7	3,601	4,718	-23.7
United Kingdom	17,566	24,029	-26.9	17,566	24,029	-26.9
EU + EFTA + UK	120,628	144,641	-16.6	120,628	144,641	-16.6
EU14 + EFTA + UK	109,767	132,745	-17.3	109,767	132,745	-17.3

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

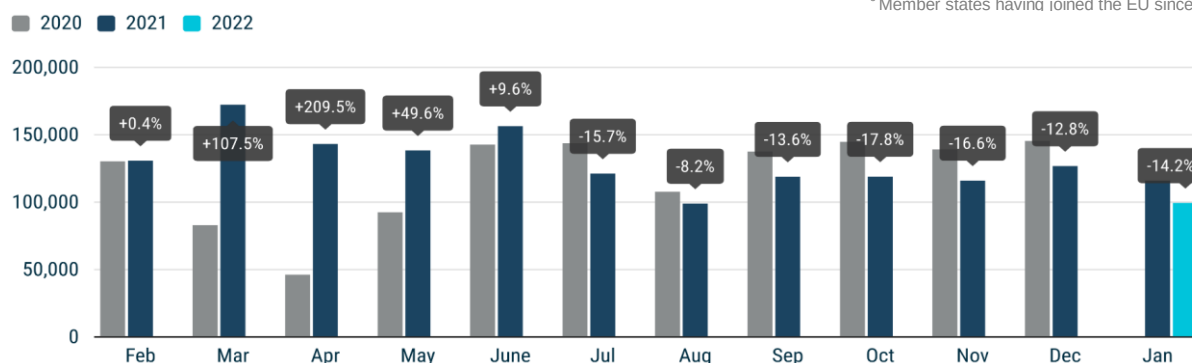
¹ Including light buses and coaches

² Data for Malta not available

³ LCV ≤6t ⁴ ANFIA estimates

⁵ Member states before the 2004 enlargement

⁶ Member states having joined the EU since 2004



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 24 February 2022

HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹
EUROPEAN UNION + EFTA + UK

	JANUARY			JANUARY-JANUARY		
	Units		% change	Units		% change
	2022	2021	22/21	2022	2021	22/21
Austria ²	354	427	-17.1	354	427	-17.1
Belgium	633	667	-5.1	633	667	-5.1
Bulgaria	325	286	+13.6	325	286	+13.6
Croatia	96	65	+47.7	96	65	+47.7
Cyprus	1	10	-90.0	1	10	-90.0
Czech Republic	557	425	+31.1	557	425	+31.1
Denmark	416	328	+26.8	416	328	+26.8
Estonia	84	86	-2.3	84	86	-2.3
Finland	265	235	+12.8	265	235	+12.8
France	3,324	3,264	+1.8	3,324	3,264	+1.8
Germany	4,312	4,402	-2.0	4,312	4,402	-2.0
Greece	35	24	+45.8	35	24	+45.8
Hungary	350	297	+17.8	350	297	+17.8
Ireland ³	230	274	-16.1	230	274	-16.1
Italy ⁴	1,958	1,902	+2.9	1,958	1,902	+2.9
Latvia	151	113	+33.6	151	113	+33.6
Lithuania	507	564	-10.1	507	564	-10.1
Luxembourg ⁵	88	79	+11.4	88	79	+11.4
Netherlands	1,318	1,205	+9.4	1,318	1,205	+9.4
Poland	2,129	1,351	+57.6	2,129	1,351	+57.6
Portugal	325	299	+8.7	325	299	+8.7
Romania	506	346	+46.2	506	346	+46.2
Slovakia	202	194	+4.1	202	194	+4.1
Slovenia	235	205	+14.6	235	205	+14.6
Spain	1,906	1,635	+16.6	1,906	1,635	+16.6
Sweden	289	386	-25.1	289	386	-25.1
EUROPEAN UNION	20,596	19,069	+8.0	20,596	19,069	+8.0
EU14	15,453	15,127	+2.2	15,453	15,127	+2.2
EU12	5,143	3,942	+30.5	5,143	3,942	+30.5
Iceland	11	9	+22.2	11	9	+22.2
Norway	405	440	-8.0	405	440	-8.0
Switzerland	206	210	-1.9	206	210	-1.9
EFTA	622	659	-5.6	622	659	-5.6
United Kingdom ⁵	2,706	2,295	+17.9	2,706	2,295	+17.9
EU + EFTA + UK	23,924	22,023	+8.6	23,924	22,023	+8.6
EU14 + EFTA + UK	18,781	18,081	+3.9	18,781	18,081	+3.9

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

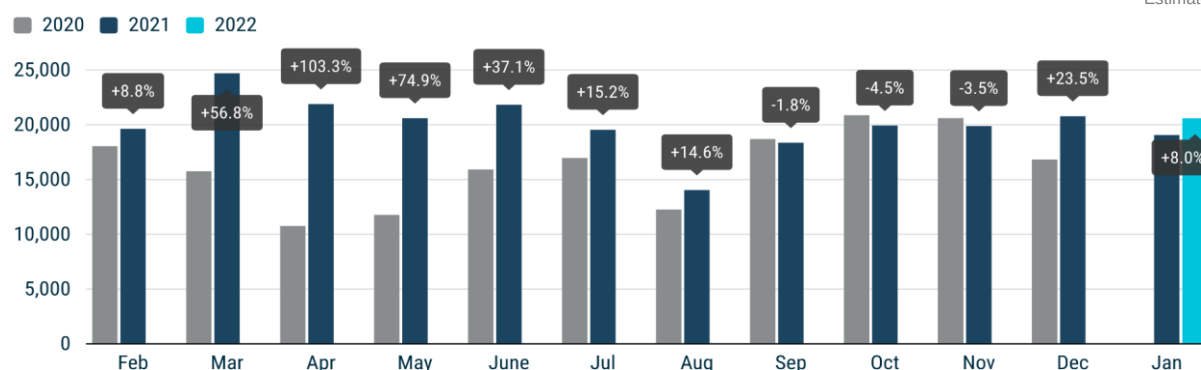
¹ Excluding heavy buses and coaches

² HCV ≥15t

³ HCV ≥17t

⁴ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

⁵ Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 24 February 2022

MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹
EUROPEAN UNION + EFTA + UK

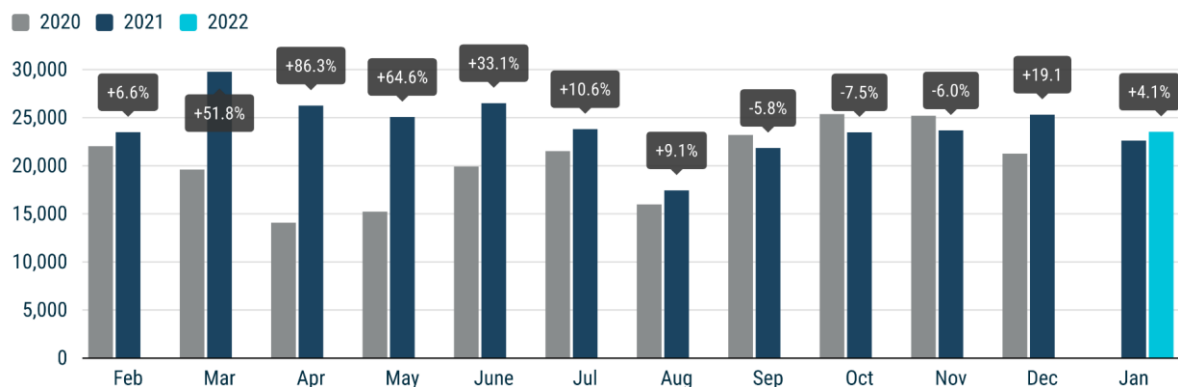
	JANUARY			JANUARY-JANUARY		
	Units		% change	Units		% change
	2022	2021	22/21	2022	2021	22/21
Austria	375	455	-17.6	375	455	-17.6
Belgium	710	775	-8.4	710	775	-8.4
Bulgaria	336	301	+11.6	336	301	+11.6
Croatia	99	71	+39.4	99	71	+39.4
Cyprus	5	15	-66.7	5	15	-66.7
Czech Republic	632	495	+27.7	632	495	+27.7
Denmark	463	359	+29.0	463	359	+29.0
Estonia	92	92	+0.0	92	92	+0.0
Finland	368	345	+6.7	368	345	+6.7
France	3,714	3,822	-2.8	3,714	3,822	-2.8
Germany	5,536	5,967	-7.2	5,536	5,967	-7.2
Greece	46	39	+17.9	46	39	+17.9
Hungary	374	313	+19.5	374	313	+19.5
Ireland	278	308	-9.7	278	308	-9.7
Italy ²	2,230	2,238	-0.4	2,230	2,238	-0.4
Latvia	155	118	+31.4	155	118	+31.4
Lithuania	512	572	-10.5	512	572	-10.5
Luxembourg	96	85	+12.9	96	85	+12.9
Netherlands	1,457	1,353	+7.7	1,457	1,353	+7.7
Poland	2,253	1,485	+51.7	2,253	1,485	+51.7
Portugal	381	343	+11.1	381	343	+11.1
Romania	527	355	+48.5	527	355	+48.5
Slovakia	214	199	+7.5	214	199	+7.5
Slovenia	246	222	+10.8	246	222	+10.8
Spain	2,127	1,867	+13.9	2,127	1,867	+13.9
Sweden	311	422	-26.3	311	422	-26.3
EUROPEAN UNION	23,537	22,616	+4.1	23,537	22,616	+4.1
EU14	18,092	18,378	-1.6	18,092	18,378	-1.6
EU12	5,445	4,238	+28.5	5,445	4,238	+28.5
Iceland	12	23	-47.8	12	23	-47.8
Norway	469	508	-7.7	469	508	-7.7
Switzerland	238	259	-8.1	238	259	-8.1
EFTA	719	790	-9.0	719	790	-9.0
United Kingdom ³	3,322	3,052	+8.8	3,322	3,052	+8.8
EU + EFTA + UK	27,578	26,458	+4.2	27,578	26,458	+4.2
EU14 + EFTA + UK	22,133	22,220	-0.4	22,133	22,220	-0.4

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 24 February 2022

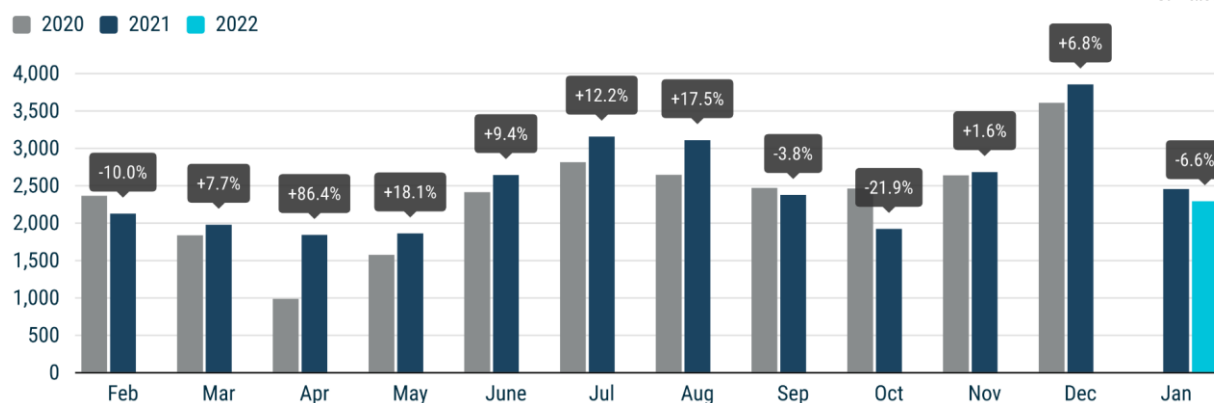
MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T
EUROPEAN UNION + EFTA + UK

	JANUARY			JANUARY-JANUARY		
	Units		% change	Units		% change
	2022	2021	22/21	2022	2021	22/21
Austria	51	95	-46.3	51	95	-46.3
Belgium	30	65	-53.8	30	65	-53.8
Bulgaria	17	1	+1,600.0	17	1	+1,600.0
Croatia	0	0		0	0	
Cyprus	1	2	-50.0	1	2	-50.0
Czech Republic	145	138	+5.1	145	138	+5.1
Denmark	52	0		52	0	
Estonia	61	32	+90.6	61	32	+90.6
Finland	17	12	+41.7	17	12	+41.7
France	549	555	-1.1	549	555	-1.1
Germany	439	458	-4.1	439	458	-4.1
Greece	2	26	-92.3	2	26	-92.3
Hungary	5	39	-87.2	5	39	-87.2
Ireland	54	29	+86.2	54	29	+86.2
Italy ¹	301	421	-28.5	301	421	-28.5
Latvia	15	14	+7.1	15	14	+7.1
Lithuania	25	13	+92.3	25	13	+92.3
Luxembourg	54	42	+28.6	54	42	+28.6
Netherlands	36	30	+20.0	36	30	+20.0
Poland	106	93	+14.0	106	93	+14.0
Portugal	37	42	-11.9	37	42	-11.9
Romania	42	60	-30.0	42	60	-30.0
Slovakia	47	26	+80.8	47	26	+80.8
Slovenia	2	35	-94.3	2	35	-94.3
Spain	146	126	+15.9	146	126	+15.9
Sweden	60	102	-41.2	60	102	-41.2
EUROPEAN UNION	2,294	2,456	-6.6	2,294	2,456	-6.6
EU14	1,828	2,003	-8.7	1,828	2,003	-8.7
EU12	466	453	+2.9	466	453	+2.9
Iceland	2	1	+100.0	2	1	+100.0
Norway	58	45	+28.9	58	45	+28.9
Switzerland	36	47	-23.4	36	47	-23.4
EFTA	96	93	+3.2	96	93	+3.2
United Kingdom ²	258	195	+32.3	258	195	+32.3
EU + EFTA + UK	2,648	2,744	-3.5	2,648	2,744	-3.5
EU14 + EFTA + UK	2,182	2,291	-4.8	2,182	2,291	-4.8

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (7.00am GMT), 24 February 2022

TOTAL NEW COMMERCIAL VEHICLES (CV), BY MARKET
EUROPEAN UNION + EFTA + UK

	JANUARY			JANUARY-JANUARY		
	Units		% change 22/21	Units		% change 22/21
	2022	2021		2022	2021	
Austria	1,990	3,130	-36.4	1,990	3,130	-36.4
Belgium	5,110	8,022	-36.3	5,110	8,022	-36.3
Bulgaria	734	740	-0.8	734	740	-0.8
Croatia	788	598	+31.8	788	598	+31.8
Cyprus	158	158	+0.0	158	158	+0.0
Czech Republic	1,877	1,801	+4.2	1,877	1,801	+4.2
Denmark	2,644	2,425	+9.0	2,644	2,425	+9.0
Estonia	505	514	-1.8	505	514	-1.8
Finland	1,392	1,660	-16.1	1,392	1,660	-16.1
France	32,408	39,066	-17.0	32,408	39,066	-17.0
Germany	23,231	23,975	-3.1	23,231	23,975	-3.1
Greece	539	765	-29.5	539	765	-29.5
Hungary	1,441	2,123	-32.1	1,441	2,123	-32.1
Ireland	5,382	5,359	+0.4	5,382	5,359	+0.4
Italy	14,384	14,384	+0.0	14,384	14,384	+0.0
Latvia	395	276	+43.1	395	276	+43.1
Lithuania	811	815	-0.5	811	815	-0.5
Luxembourg	460	528	-12.9	460	528	-12.9
Netherlands	6,998	8,366	-16.4	6,998	8,366	-16.4
Poland	6,858	6,204	+10.5	6,858	6,204	+10.5
Portugal	2,312	2,483	-6.9	2,312	2,483	-6.9
Romania	1,487	1,543	-3.6	1,487	1,543	-3.6
Slovakia	753	604	+24.7	753	604	+24.7
Slovenia	965	1,211	-20.3	965	1,211	-20.3
Spain	9,225	11,543	-20.1	9,225	11,543	-20.1
Sweden	2,445	2,673	-8.5	2,445	2,673	-8.5
EUROPEAN UNION	125,292	140,966	-11.1	125,292	140,966	-11.1
EU14	108,520	124,379	-12.8	108,520	124,379	-12.8
EU12	16,772	16,587	+1.1	16,772	16,587	+1.1
Iceland	105	111	-5.4	105	111	-5.4
Norway	2,024	2,897	-30.1	2,024	2,897	-30.1
Switzerland	2,287	2,593	-11.8	2,287	2,593	-11.8
EFTA	4,416	5,601	-21.2	4,416	5,601	-21.2
United Kingdom	21,146	27,276	-22.5	21,146	27,276	-22.5
EU + EFTA + UK	150,854	173,843	-13.2	150,854	173,843	-13.2
EU14 + EFTA + UK	134,082	157,256	-14.7	134,082	157,256	-14.7

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

