

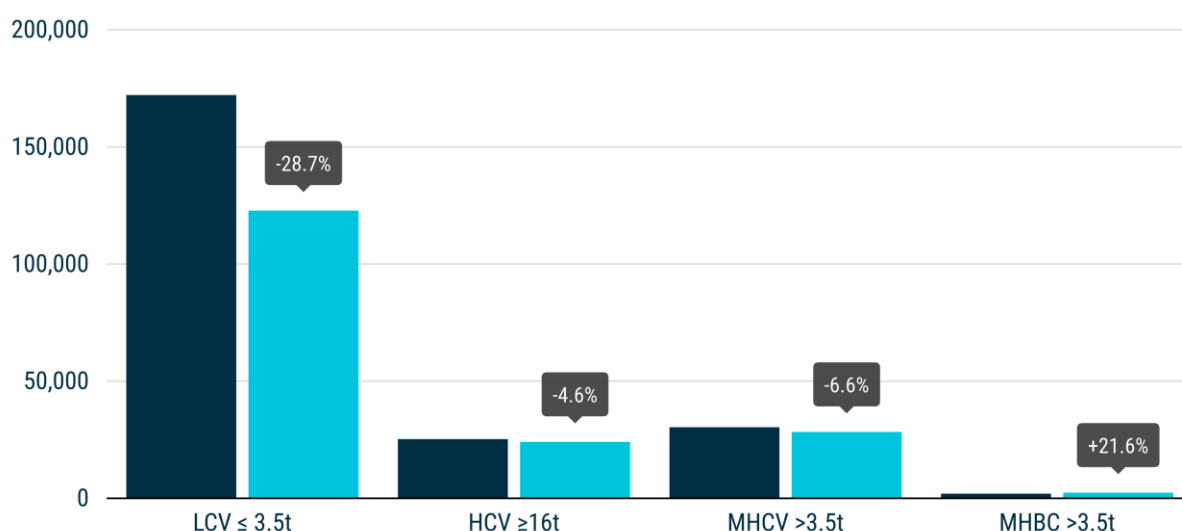
NEW COMMERCIAL VEHICLE REGISTRATIONS, EUROPEAN UNION¹

PRESS EMBARGO

8.00am CET (6.00am GMT), 27 April 2022

Commercial vehicle registrations: -18.1% first quarter of 2022; -24.9% in March

■ Mar 2021 ■ Mar 2022



TOTAL NEW COMMERCIAL VEHICLES

In March 2022, EU commercial vehicle registrations continued their downward trend, retreating for the ninth consecutive month (-24.9%). With the exception of Romania and Cyprus (+11.2% and +1.6% respectively), all EU markets posted declines, including the four major ones. Spain saw the sharpest fall (-41.2%), followed by France (-25.9%), Germany (-19.6%) and Italy (-9.7%).

During the first quarter of 2022, new commercial vehicle registrations in the EU shrank by 18.1%, totalling 411,097 units. March results dragged down the quarterly performance more than the results recorded during the first two months of the year. All the four key EU markets contributed to the region's negative performance: Spain (-30.3%), France (-21.9%), Germany (-11.6%) and Italy (-4.8%).

¹ Data for Malta not available

NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

In March, EU registrations of new vans slumped by 28.7%, reaching 122,818 units sold, as all markets posted declines. The four largest markets in the EU all posted double-digit losses: Spain (-46.5%), France (-28.6%), Germany (-22.2%) and Italy (-10.7%).

From January to March, EU light commercial vehicle sales dropped by -21.3% compared to the same period last year, totalling 329,606 units. The four major markets in the region all recorded declines: Spain (-35.7%), France (-24.2%), Germany (-13.6%) and Italy (-5.3%).

NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER³

March sales of heavy trucks in the EU slid back by 4.6%, counting 24,088 units. The four major markets in Western Europe recorded mixed results. Germany and Spain recorded declines (-9.2% and -5.8% respectively), whereas Italy and France posted modest growth (+1.9% and +1.6% respectively).

Three months into the year, new heavy commercial vehicle registrations in the EU recorded a modest increase (+0.6%), reaching 64,336 units, thanks to growth during the first two months of 2022. With the exception of Germany (-1.0%), all major markets in Western Europe contributed to the positive cumulative performance in the region: Spain (+4.5%), France (+3.1%) and Italy (+0.8%).

NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T⁴

Last month, 28,333 new medium and heavy commercial vehicles were registered in EU, a decrease of 6.6% compared to last year. Looking at the four key markets in the region, only Italy posted growth (+0.9%). Germany posted the steepest decline (-11.6%), followed by Spain (-4.8%) and France (-1.9%).

Over the first three months of the year, sales of new trucks in the European Union slipped back by 2.0%, reaching nearly 75,000 units. The performance of the four biggest markets in the region varied. Germany and France recorded declines (-5.2% and -1.0% respectively), whilst Spain and Italy witnessed modest growth (+2.9% and +0.4% respectively).

NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

In March 2022, registrations of new buses jumped by 21.6%, reaching 2,402 units. This increase was mainly due to triple-digit gains in several EU markets. Among the four key markets in the region, Spain saw triple-digit growth (+167.7%), followed by France (+15.8%). Italy, on the other hand, recorded a double-digit loss (-29.2%), and Germany also declined (-8.8%).

From January to March, new bus and coach registrations across the EU posted a slight decline (-0.2%), despite the substantial increase in March. With the exception of Spain (+52.8%), all major markets in the EU recorded losses: Italy (-15.7%), Germany (-10.1%) and France (-2.8%).

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 27 April 2022

LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T¹
EUROPEAN UNION² + EFTA + UK

	MARCH			JANUARY-MARCH		
	Units		% change	Units		% change
	2022	2021	22/21	2022	2021	22/21
Austria	2,262	5,409	-58.2	5,568	11,783	-52.7
Belgium	5,879	8,188	-28.2	15,118	22,359	-32.4
Bulgaria	412	585	-29.6	1,165	1,453	-19.8
Croatia	669	803	-16.7	1,953	2,190	-10.8
Cyprus	155	179	-13.4	480	459	+4.6
Czech Republic	1,644	1,824	-9.9	4,011	4,304	-6.8
Denmark	2,893	3,782	-23.5	7,479	8,492	-11.9
Estonia	357	453	-21.2	1,043	1,201	-13.2
Finland	1,046	1,446	-27.7	2,988	3,739	-20.1
France	33,989	47,588	-28.6	90,535	119,462	-24.2
Germany	22,141	28,470	-22.2	57,873	67,011	-13.6
Greece	776	1,055	-26.4	2,019	2,441	-17.3
Hungary	1,637	2,088	-21.6	4,257	5,820	-26.9
Ireland ³	2,026	2,998	-32.4	9,366	11,336	-17.4
Italy ⁴	16,153	18,092	-10.7	43,367	45,801	-5.3
Latvia	214	261	-18.0	685	586	+16.9
Lithuania	266	399	-33.3	765	965	-20.7
Luxembourg	423	535	-20.9	1,091	1,385	-21.2
Netherlands	5,660	7,529	-24.8	16,049	20,623	-22.2
Poland	6,140	7,684	-20.1	15,863	18,082	-12.3
Portugal	2,340	2,923	-19.9	6,428	7,062	-9.0
Romania	1,130	1,146	-1.4	3,098	3,352	-7.6
Slovakia	734	892	-17.7	1,966	1,837	+7.0
Slovenia	785	1,103	-28.8	2,278	2,902	-21.5
Spain	9,644	18,027	-46.5	26,052	40,541	-35.7
Sweden	3,443	8,680	-60.3	8,109	13,643	-40.6
EUROPEAN UNION	122,818	172,139	-28.7	329,606	418,829	-21.3
EU14⁵	108,675	154,722	-29.8	292,042	375,678	-22.3
EU12⁶	14,143	17,417	-18.8	37,564	43,151	-12.9
Iceland	136	114	+19.3	310	265	+17.0
Norway	2,530	3,381	-25.2	6,017	8,466	-28.9
Switzerland	2,544	3,148	-19.2	6,665	7,795	-14.5
EFTA	5,210	6,643	-21.6	12,992	16,526	-21.4
United Kingdom	40,613	56,122	-27.6	74,344	97,356	-23.6
EU + EFTA + UK	168,641	234,904	-28.2	416,942	532,711	-21.7
EU14 + EFTA + UK	154,498	217,487	-29.0	379,378	489,560	-22.5

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

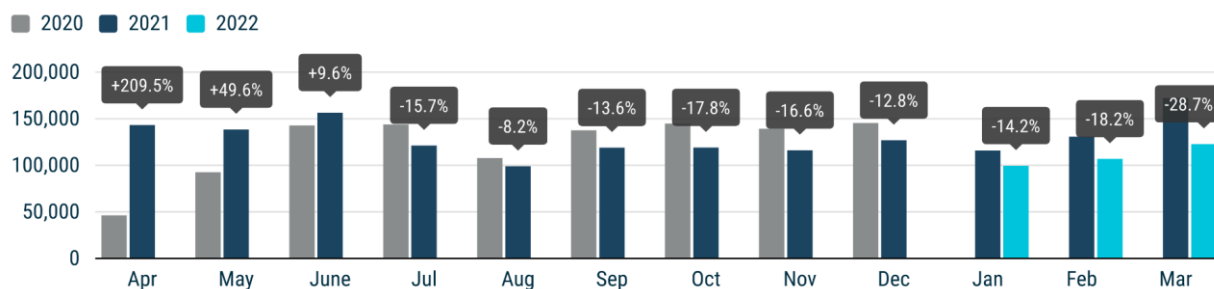
¹ Including light buses and coaches

² Data for Malta not available

³ LCV ≤6t ⁴ ANFIA estimates

⁵ Member states before the 2004 enlargement

⁶ Member states having joined the EU since 2004



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HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹
EUROPEAN UNION + EFTA + UK

	MARCH			JANUARY-MARCH		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria ²	713	805	-11.4	1,555	1,707	-8.9
Belgium	789	669	+17.9	1,991	1,890	+5.3
Bulgaria	347	227	+52.9	852	716	+19.0
Croatia	89	116	-23.3	271	273	-0.7
Cyprus	1	1	+0.0	3	17	-82.4
Czech Republic	654	747	-12.4	1,803	1,686	+6.9
Denmark	477	480	-0.6	1,160	1,115	+4.0
Estonia	66	83	-20.5	194	209	-7.2
Finland	203	238	-14.7	640	647	-1.1
France	4,015	3,952	+1.6	10,533	10,219	+3.1
Germany	5,654	6,224	-9.2	14,851	14,995	-1.0
Greece	45	37	+21.6	120	70	+71.4
Hungary	392	373	+5.1	1,199	993	+20.7
Ireland ³	203	243	-16.5	586	688	-14.8
Italy ⁴	2,015	1,978	+1.9	5,758	5,714	+0.8
Latvia	134	125	+7.2	383	347	+10.4
Lithuania	814	1,150	-29.2	1,764	2,484	-29.0
Luxembourg ⁵	106	109	-2.8	278	247	+12.6
Netherlands	1,258	1,089	+15.5	3,456	3,221	+7.3
Poland	2,422	2,991	-19.0	6,679	6,930	-3.6
Portugal	319	386	-17.4	941	940	+0.1
Romania	686	509	+34.8	1,633	1,307	+24.9
Slovakia	303	251	+20.7	715	667	+7.2
Slovenia	191	151	+26.5	589	476	+23.7
Spain	1,701	1,805	-5.8	5,246	5,019	+4.5
Sweden	491	521	-5.8	1,136	1,372	-17.2
EUROPEAN UNION	24,088	25,260	-4.6	64,336	63,949	+0.6
EU14	17,989	18,536	-3.0	48,251	47,844	+0.9
EU12	6,099	6,724	-9.3	16,085	16,105	-0.1
Iceland	12	10	+20.0	28	25	+12.0
Norway	356	371	-4.0	1,067	1,153	-7.5
Switzerland	269	336	-19.9	686	763	-10.1
EFTA	637	717	-11.2	1,781	1,941	-8.2
United Kingdom ⁵	3,643	4,345	-16.2	8,385	8,578	-2.2
EU + EFTA + UK	28,368	30,322	-6.4	74,502	74,468	+0.05
EU14 + EFTA + UK	22,269	23,598	-5.6	58,417	58,363	+0.1

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

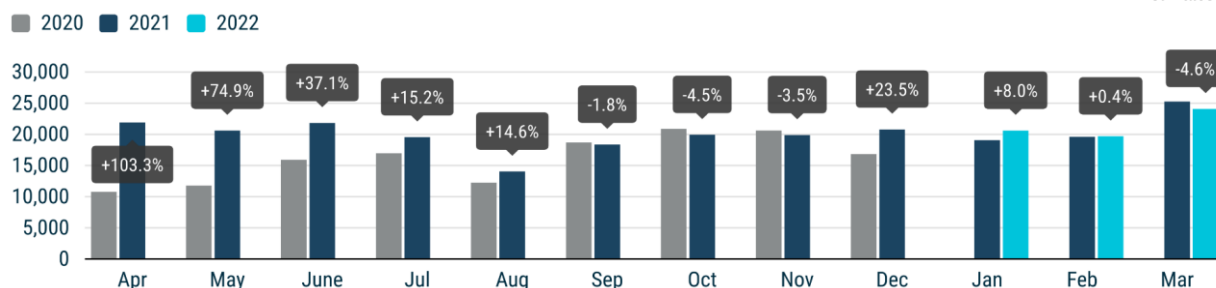
¹ Excluding heavy buses and coaches

² HCV ≥15t

³ HCV ≥17t

⁴ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

⁵ Estimates



PRESS EMBARGO FOR ALL DATA
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MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹
EUROPEAN UNION + EFTA + UK

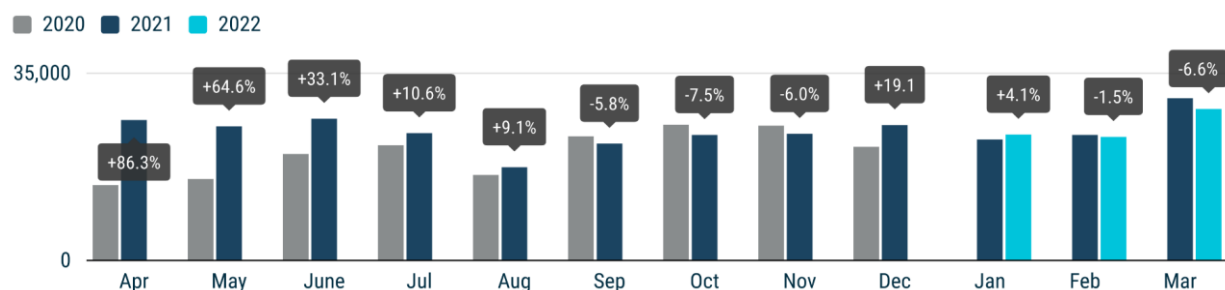
	MARCH			JANUARY-MARCH		
	Units		% change	Units		% change
	2022	2021	22/21	2022	2021	22/21
Austria	742	819	-9.4	1,624	1,764	-7.9
Belgium	883	809	+9.1	2,223	2,263	-1.8
Bulgaria	355	239	+48.5	877	752	+16.6
Croatia	118	132	-10.6	317	300	+5.7
Cyprus	4	3	+33.3	10	26	-61.5
Czech Republic	744	867	-14.2	2,029	1,972	+2.9
Denmark	529	518	+2.1	1,291	1,219	+5.9
Estonia	71	85	-16.5	212	224	-5.4
Finland	260	362	-28.2	859	961	-10.6
France	4,547	4,637	-1.9	11,864	11,987	-1.0
Germany	7,824	8,851	-11.6	19,934	21,027	-5.2
Greece	60	64	-6.3	160	132	+21.2
Hungary	409	396	+3.3	1,257	1,054	+19.3
Ireland	218	276	-21.0	680	777	-12.5
Italy ²	2,367	2,346	+0.9	6,753	6,723	+0.4
Latvia	138	138	+0.0	393	373	+5.4
Lithuania	815	1,158	-29.6	1,775	2,513	-29.4
Luxembourg	110	124	-11.3	293	285	+2.8
Netherlands	1,370	1,230	+11.4	3,808	3,620	+5.2
Poland	2,650	3,213	-17.5	7,217	7,468	-3.4
Portugal	360	435	-17.2	1,057	1,068	-1.0
Romania	709	521	+36.1	1,690	1,347	+25.5
Slovakia	326	284	+14.8	780	754	+3.4
Slovenia	199	171	+16.4	626	524	+19.5
Spain	1,979	2,078	-4.8	5,972	5,806	+2.9
Sweden	546	588	-7.1	1,249	1,502	-16.8
EUROPEAN UNION	28,333	30,344	-6.6	74,950	76,441	-2.0
EU14	21,795	23,137	-5.8	57,767	59,134	-2.31
EU12	6,538	7,207	-9.3	17,183	17,307	-0.7
Iceland	19	18	+5.6	42	65	-35.4
Norway	498	523	-4.8	1,352	1,465	-7.7
Switzerland	311	386	-19.4	790	901	-12.3
EFTA	828	927	-10.7	2,184	2,431	-10.2
United Kingdom ³	4,561	5,764	-20.9	10,541	11,502	-8.4
EU + EFTA + UK	33,722	37,035	-8.9	87,675	90,374	-3.0
EU14 + EFTA + UK	27,184	29,828	-8.9	70,492	73,067	-3.5

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates



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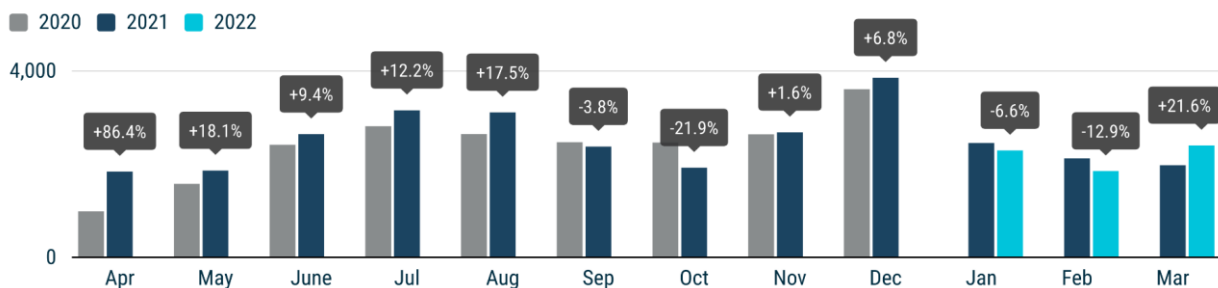
MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T
EUROPEAN UNION + EFTA + UK

	MARCH			JANUARY-MARCH		
	Units		% change	Units		% change
	2022	2021	22/21	2022	2021	22/21
Austria	77	86	-10.5	187	267	-30.0
Belgium	86	116	-25.9	194	241	-19.5
Bulgaria	7	1	+600.0	47	4	+1,075.0
Croatia	17	15	+13.3	23	30	-23.3
Cyprus	27	1	+2,600.0	33	3	+1,000.0
Czech Republic	174	55	+216.4	366	392	-6.6
Denmark	34	19	+78.9	110	109	+0.9
Estonia	43	11	+290.9	111	43	+158.1
Finland	14	9	+55.6	43	31	+38.7
France	469	405	+15.8	1,404	1,444	-2.8
Germany	385	422	-8.8	1,145	1,273	-10.1
Greece	22	19	+15.8	37	59	-37.3
Hungary	48	23	+108.7	73	79	-7.6
Ireland	29	60	-51.7	141	121	+16.5
Italy ¹	233	329	-29.2	819	971	-15.7
Latvia	22	9	+144.4	68	27	+151.9
Lithuania	2	21	-90.5	31	55	-43.6
Luxembourg	6	4	+50.0	73	72	+1.4
Netherlands	31	34	-8.8	91	103	-11.7
Poland	136	100	+36.0	324	307	+5.5
Portugal	142	42	+238.1	220	141	+56.0
Romania	76	55	+38.2	226	173	+30.6
Slovakia	36	18	+100.0	98	49	+100.0
Slovenia	2	1	+100.0	13	39	-66.7
Spain	257	96	+167.7	553	362	+52.8
Sweden	27	25	+8.0	111	162	-31.5
EUROPEAN UNION	2,402	1,976	+21.6	6,541	6,557	-0.2
EU14	1,812	1,666	+8.8	5,128	5,356	-4.3
EU12	590	310	+90.3	1,413	1,201	+17.7
Iceland	1	0		7	5	+40.0
Norway	30	42	-28.6	114	112	+1.8
Switzerland	35	35	+0.0	91	114	-20.2
EFTA	66	77	-14.3	212	231	-8.2
United Kingdom ²	667	295	+126.1	1,227	692	+77.3
EU + EFTA + UK	3,135	2,348	+33.5	7,980	7,480	+6.7
EU14 + EFTA + UK	2,545	2,038	+24.9	6,567	6,279	+4.6

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates



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TOTAL NEW COMMERCIAL VEHICLES (CV), BY MARKET
EUROPEAN UNION + EFTA + UK

	MARCH			JANUARY-MARCH		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria	3,081	6,314	-51.2	7,379	13,814	-46.6
Belgium	6,848	9,113	-24.9	17,535	24,863	-29.5
Bulgaria	774	825	-6.2	2,089	2,209	-5.4
Croatia	804	950	-15.4	2,293	2,520	-9.0
Cyprus	186	183	+1.6	523	488	+7.2
Czech Republic	2,562	2,746	-6.7	6,406	6,668	-3.9
Denmark	3,456	4,319	-20.0	8,880	9,820	-9.6
Estonia	471	549	-14.2	1,366	1,468	-6.9
Finland	1,320	1,817	-27.4	3,890	4,731	-17.8
France	39,005	52,630	-25.9	103,803	132,893	-21.9
Germany	30,350	37,743	-19.6	78,952	89,311	-11.6
Greece	858	1,138	-24.6	2,216	2,632	-15.8
Hungary	2,094	2,507	-16.5	5,587	6,953	-19.6
Ireland	2,273	3,334	-31.8	10,187	12,234	-16.7
Italy	18,753	20,767	-9.7	50,939	53,495	-4.8
Latvia	374	408	-8.3	1,146	986	+16.2
Lithuania	1,083	1,578	-31.4	2,571	3,533	-27.2
Luxembourg	539	663	-18.7	1,457	1,742	-16.4
Netherlands	7,061	8,793	-19.7	19,948	24,346	-18.1
Poland	8,926	10,997	-18.8	23,404	25,857	-9.5
Portugal	2,842	3,400	-16.4	7,705	8,271	-6.8
Romania	1,915	1,722	+11.2	5,014	4,872	+2.9
Slovakia	1,096	1,194	-8.2	2,844	2,640	+7.7
Slovenia	986	1,275	-22.7	2,917	3,465	-15.8
Spain	11,880	20,201	-41.2	32,577	46,709	-30.3
Sweden	4,016	9,293	-56.8	9,469	15,307	-38.1
EUROPEAN UNION	153,553	204,459	-24.9	411,097	501,827	-18.1
EU14	132,282	179,525	-26.3	354,937	440,168	-19.4
EU12	21,271	24,934	-14.7	56,160	61,659	-8.9
Iceland	156	132	+18.2	359	335	+7.2
Norway	3,058	3,946	-22.5	7,483	10,043	-25.5
Switzerland	2,890	3,569	-19.0	7,546	8,810	-14.3
EFTA	6,104	7,647	-20.2	15,388	19,188	-19.8
United Kingdom	45,841	62,181	-26.3	86,112	109,550	-21.4
EU + EFTA + UK	205,498	274,287	-25.1	512,597	630,565	-18.7
EU14 + EFTA + UK	184,227	249,353	-26.1	456,437	568,906	-19.8

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

